	3 4 5	BUCKLEY LLP FREDRICK S. LEVIN (State Bar No. 187603) flevin@buckleyfirm.com 100 Wilshire Boulevard, Suite 1000 Santa Monica, California 90401 Telephone: (310) 424-3900 Facsimile: (310) 424-3960 ALI M. ABUGHEIDA (State Bar No. 285284) aabugheida@buckleyfirm.com 150 Spear St., Suite 800 San Francisco, California 94105 Telephone: (415) 619-3500 Facsimile: (415) 619-3505 Attorneys for Plaintiff and Cross-Defendant Opportunity Financial, LLC	F STATE OF CA	LIFORNIA
tD, SUITE 1000 DRNIA 90401 : (310) 424-3960	10	SUPERIOR COURT OF THE STATE OF CALIFORNIA COUNTY OF LOS ANGELES, CENTRAL DISTRICT		
	12	OPPORTUNITY FINANCIAL, LLC,	Case No. 22STCV08163	
	13	Plaintiff,	Assigned for All	
ULEVAH ,, CALIF 0 • FAY	14	v.	Hon. Timothy P.	FINANCIAL, LLC'S
100 WILSHIRE BOULEVARD, SUITE 1000 SANTA MONICA, CALIFORNIA 90401 TEL (310) 424-3900 • FAX (310) 424-3960	15 16 17 18	CLOTHILDE HEWLETT, in her official capacity as Commissioner of Financial Protection and Innovation for the State of California, Defendant,	Action Filed: Trial Date:	March 7, 2022
	19	And Related Cross-Action.		
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OPPORTUNITY FINANCIAL, LLC'S ANSWER TO THE CROSS-COMPLAINT

Cross-Defendant Opportunity Financial, LLC ("OppFi") hereby files its Answer and 1 Affirmative Defenses to the unverified Cross-Complaint ("Cross-Complaint") of Cross-Complainant 2 3 Clothilde Hewlett in her official capacity as Commissioner of the California Department of Financial Protection and Innovation ("Cross-Complainant" or "Commissioner") as follows: 4 5 **GENERAL DENIAL** 6 Pursuant to California Code of Civil Procedure section 431.30(d), OppFi denies each and 7 every allegation of the Commissioner's Cross-Complaint and in the whole of each and every cause of 8 action therein. In addition, OppFi denies that the Cross-Complainant has been injured or damaged by 9 OppFi in any sum or amount whatsoever. 10 AFFIRMATIVE DEFENSES 11 OppFi asserts the following affirmative defenses to the causes of action listed in the Cross-12 Complaint. In alleging the following affirmative defenses, OppFi is not admitting, conceding, or 13 otherwise stating that OppFi bears the burden of production or persuasion with respect to each of 14 the affirmative defenses raised below or any element thereof. 15 FIRST AFFIRMATIVE DEFENSE 16 (Failure to State a Cause of Action) 17 1. The Cross-Complaint, and some or all of each cause of action therein, fails to state a 18 cause of action against OppFi. 19 SECOND AFFIRMATIVE DEFENSE 20 (Preemption) 21 2. The Cross-Complaint, and some or all of each cause of action therein, are preempted 22 by the Supremacy Clause of the United States Constitution and by federal laws, including Section 27 23 of the Federal Deposit Insurance Act, 12 U.S.C. § 1831d. 24 THIRD AFFIRMATIVE DEFENSE 25 (Statutes of Limitation) 3. Cross-Complainant's causes of action are barred, in whole or in part, by applicable 26 27 statutes of limitations, Fin. Code § 90014; Code Civ. Pro. §§ 338, 340. 28

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	1	FOURTH AFFIRMATIVE DEFENSE				
	2	(Constitutionality, Due Process)				
	3	4. Cross-Complainant's causes of action are barred, in whole or in part, because the				
	4 statutes referenced in the Cross-Complaint are insufficiently definite and/or unduly vague t					
	5					
	6					
7 Clauses of the Fifth and Fourteenth Amendments to the United States Constitution a						
	8 Section 7, of the Constitution of the State of California.					
	9	FIFTH AFFIRMATIVE DEFENSE				
	10	(Constitutionality, Dormant Commerce Clause)				
	11	5. Cross-Complainant's causes of action are barred, in whole or in part, because they				
	12	improperly discriminate against out-of-state commerce, unduly interfere with interstate commerce, or				
, ,	13	regulate commerce occurring entirely outside of California, in violation of the Dormant Commerce				
	14	Clause component of Article I, Section 8, of the United States Constitution.				
		SIXTH AFFIRMATIVE DEFENSE				
	15	SIXTH AFFIRMATIVE DEFENSE				
	15 16	SIXTH AFFIRMATIVE DEFENSE (Underground Regulation)				
r.	16	(Underground Regulation)				
×.	16 17	 (Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the 				
	16 17 18	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender				
~	16 17 18 19	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic				
	16 17 18 19 20	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in				
	 16 17 18 19 20 21 	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in California's Financing Law—as set forth in paragraphs 18-28 of the Cross-Complaint—violates				
	 16 17 18 19 20 21 22 	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in California's Financing Law—as set forth in paragraphs 18-28 of the Cross-Complaint—violates Government Code Section 11340.5, subd. (a).				
	 16 17 18 19 20 21 22 23 	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in California's Financing Law—as set forth in paragraphs 18-28 of the Cross-Complaint—violates Government Code Section 11340.5, subd. (a). <u>SEVENTH AFFIRMATIVE DEFENSE</u>				
	 16 17 18 19 20 21 22 23 24 	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in California's Financing Law—as set forth in paragraphs 18-28 of the Cross-Complaint—violates Government Code Section 11340.5, subd. (a). SEVENTH AFFIRMATIVE DEFENSE (Constitutional Limitations on Damages)				
	 16 17 18 19 20 21 22 23 24 25 	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in California's Financing Law—as set forth in paragraphs 18-28 of the Cross-Complaint—violates Government Code Section 11340.5, subd. (a). <u>SEVENTH AFFIRMATIVE DEFENSE</u> (Constitutional Limitations on Damages) 7. Cross-Complainant's prayer for relief would result in excessive fines and penalties				
	 16 17 18 19 20 21 22 23 24 25 26 	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in California's Financing Law—as set forth in paragraphs 18-28 of the Cross-Complaint—violates Government Code Section 11340.5, subd. (a). SEVENTH AFFIRMATIVE DEFENSE (Constitutional Limitations on Damages) 7. Cross-Complainant's prayer for relief would result in excessive fines and penalties in violation of the Excessive Fines Clause and the Due Process Clauses of the Fifth and Fourteenth				
	 16 17 18 19 20 21 22 23 24 25 26 27 	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in California's Financing Law—as set forth in paragraphs 18-28 of the Cross-Complaint—violates Government Code Section 11340.5, subd. (a). SEVENTH AFFIRMATIVE DEFENSE (Constitutional Limitations on Damages) 7. Cross-Complainant's prayer for relief would result in excessive fines and penalties in violation of the Excessive Fines Clause and the Due Process Clauses of the Fifth and Fourteenth Amendments to the United States Constitution and Article I, Section 7, of the Constitution of the				
	 16 17 18 19 20 21 22 23 24 25 26 27 	(Underground Regulation) 6. Cross-Complainant's causes of action are barred, in whole or in part, because the Department of Financial Protection and Innovation's adoption of the so-called "true lender doctrine" (and its alleged constituent factors, including the so-called "predominant economic interest" test) to determine the lender of a loan for purposes of applying the interest rate caps in California's Financing Law—as set forth in paragraphs 18-28 of the Cross-Complaint—violates Government Code Section 11340.5, subd. (a). SEVENTH AFFIRMATIVE DEFENSE (Constitutional Limitations on Damages) 7. Cross-Complainant's prayer for relief would result in excessive fines and penalties in violation of the Excessive Fines Clause and the Due Process Clauses of the Fifth and Fourteenth Amendments to the United States Constitution and Article I, Section 7, of the Constitution of the State of California.				

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	1	EIGHTH AFFIRMATIVE DEFENSE		
	2	(Compliance with Law)		
	3	8. Cross-Complainant's causes of action are barred, in whole or in part, because		
	4	OppFi, in good faith, acted in compliance or substantial compliance with all applicable laws,		
	5	statutes, and regulations.		
	6	NINTH AFFIRMATIVE DEFENSE		
	7	(Conduct Authorized by Agreement)		
	8	9. Cross-Complainant's causes of action are barred, in whole or in part, because the		
	9	rates of interest on the loans that Cross-Complainant claims to be "illegal" are expressly		
	10	authorized by the agreements creating the debt that consumers freely and voluntarily entered into		
00 3960	11	with FinWise Bank.		
100 WILSHIRE BOULEVARD, SUITE 1000 SANTA MONICA, CALIFORNIA 90401 Tel. (310) 424-3900 • Fax (310) 424-3960	12	TENTH AFFIRMATIVE DEFENSE		
krd, Su Fornia .x (310	13	(Equitable Relief)		
oulev <i>i</i> , Cali 0 • Fa	14	10. Cross-Complainant's claims for equitable relief are barred because Cross-		
HIRE BC AONICA 24-390	15	Complainant cannot establish that she lacks an adequate remedy at law.		
WILSH ANTA Å 310) 4	16	ELEVENTH AFFIRMATIVE DEFENSE		
100 S. Tel (17	(Individual Defenses)		
	18	11. Cross-Complainant's prayer for restitution for borrowers and disgorgement of		
	19	borrowers' payments of interest and other charges are barred, in whole or in part, by any defenses		
	20	that would be available if any such individual asserted such a request in an individual action,		
	21	including under the voluntary payment, unjust enrichment, laches, acquiescence, waiver, or		
	22	estoppel doctrines, as a set-off, or as an offset.		
	23	TWELFTH AFFIRMATIVE DEFENSE		
	24	(Utah Law Applies)		
	25	12. Cross-Complainant's causes of action are barred, in whole or in part, because the		
	26	loans at issue are governed by the laws of the State of Utah and are legal thereunder.		
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		OPPORTUNITY FINANCIAL, LLC'S ANSWER TO THE CROSS-COMPLAINT		

	1	THIRTEENTH AFFIRMATIVE DEFENSE		
	2	(Exemptions Under California Law)		
	3	13. To the extent that California law applies, Cross-Complainant's causes of action are		
	4	barred, in whole or in part, because the loans at issue here were issued by a bank exempt from		
	5	California's usury laws, Section 1 of Article XV of the California Constitution; the California		
	6	Financing Law, Cal. Fin. Code § 22000 et seq.; and the California Consumer Financial Protection		
	7	Law, Cal Fin. Code § 90000 et seq.		
	8	FOURTEENTH AFFIRMATIVE DEFENSE		
	9	(Failure to Join a Necessary or Indispensable Party)		
	10	14. Cross-Complainant's causes of action are barred, in whole or in part, on the ground		
00 L 3960	11	that Plaintiff failed to name and join indispensable and/or necessary parties.		
100 WILSHIRE BOULEVARD, SUITE 1000 SANTA MONICA, CALIFORNIA 90401 IL (310) 424-3900 • FAX (310) 424-3960	12	FIFTEENTH AFFIRMATIVE DEFENSE		
ARD, SU FORNIA XX (310	13	(Lawful Conduct)		
	14	15. OppFi asserts that its conduct and that of its respective employees and/or agents		
HIRE B(MONIC/ 24-39(15	were at all times reasonable and lawful.		
100 WILSHIRE BOU SANTA MONICA, TEL (310) 424-3900	16	SIXTEENTH AFFIRMATIVE DEFENSE		
100 S Tel. (17	(Consent; Ratification)		
	18	16. Cross-Complainant's causes of action are barred, in whole or in part, by virtue of		
	19	borrowers' consent to and/or ratification of the alleged acts in the Cross-Complaint.		
	20	SEVENTEENTH AFFIRMATIVE DEFENSE		
	21	(Acting in Good Faith; No Violation of Law)		
	22	17. OppFi asserts that it, its respective employees, and/or its respective agents acted		
	23	in good faith and without malice, and neither directly nor indirectly performed any acts		
	24	whatsoever which would constitute a violation of any laws or regulations or a violation of any		
	25	right, contractual or otherwise, or any duty owed to borrowers.		
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		5 OPPORTUNITY FINANCIAL, LLC'S ANSWER TO THE CROSS-COMPLAINT		
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	1	EIGHTEENTH AFFIRMATIVE DEFENSE		
	2	(Acquiescence)		
	3	18. The Cross-Complaint is barred, in whole or in part, by the doctrine of		
	4	acquiescence.		
	5	NINETEENTH AFFIRMATIVE DEFENSE		
	6	(No Right to Attorney's Fees)		
	7	19. The Cross-Complainant has no right to recover attorneys' fees in this action.		
	8	TWENTIETH AFFIRMATIVE DEFENSE		
	9	(Other Defenses Reserved)		
	10	20. OppFi has not yet completed the investigation or discovery of all facts and		
)0 960	11	circumstances of the subject matter of this action, and accordingly reserves the right to amend,		
ITTE 10(90401)424-3	12	modify, revise, or supplement this Answer, and to plead such further defense and to take such		
100 WILSHIRE BOULEVARD, SUITE 1000 SANTA MONICA, CALIFORNIA 90401 Tel. (310) 424-3900 • Fax (310) 424-3960	13	further action as OppFi may deem proper and necessary in defense of this action.		
ULEVA ,, CALI 0 • FA	14	PRAYER FOR RELIEF		
HRE BC Aonica 24-390	15	1. That the Cross-Complainant take nothing by reason of her Cross-Complaint and		
WILSH ANTA Å (310) 4	16	that the Cross-Complaint be dismissed in its entirety, with prejudice;		
100 S. Tel (17	2. That the Court enter judgment in favor of OppFi;		
	18	3. That responsibility, if any, for the Cross-Complainant's injuries and damages, if		
	19	any, be allocated among other persons, firms, corporations, and public and private entities other		
	20	than OppFi, whose act or omissions legally caused or contributed to the Cross-Complainant's		
	21	injuries and damages, if any;		
	22	4. That OppFi be awarded costs of suit and attorneys' fees; and		
	23	5. That OppFi be awarded such other and further relief as the Court deems just and		
	24	proper.		
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		OPPORTUNITY FINANCIAL, LLC'S ANSWER TO THE CROSS-COMPLAINT		

DATED: October 17, 2022 BUCKLEY LLP By: Fredrick S. Le in, Esq. Ali M. Abugheida, Esq. Attorneys for Plaintiff and Cross-Defendant Opportunity Financial, LLC OPPORTUNITY FINANCIAL, LLC'S ANSWER TO THE CROSS-COMPLAINT

BUCKLEY LLP LSHIRE BOULEVARD, SUITE 1

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	1	PROOF OF SERVICE		
	2	STATE OF CALIFORNIA, COUNTY OF LOS ANGELES		
	3 4	At the time of service, I was over 18 years of age and not a party to this action. I am employed in the County of Los Angeles, State of California. My business address is 100 Wilshire Boulevard, Suite 1000, Santa Monica, CA 90401.		
	5	On October 17, 2022, I served true copies of the following document(s) described as OPPORTUNITY FINANCIAL, LLC'S ANSWER TO THE CROSS-COMPLAINT on the interacted metrics in this action as follows:		
	6 7	interested parties in this action as follows:		
	7	SEE ATTACHED SERVICE LIST		
	8 9	BY ELECTRONIC SERVICE: I served the document(s) on the person listed in the Service List by submitting an electronic version of the document(s) to One Legal, LLC, through the user interface at www.onelegal.com.		
	10 11	I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.		
1000 401 4-396(11	Executed on October 17, 2022, at Carlsbad, California.		
100 WILSHIRE BOULEVARD, SUTTE 1000 SANTA MONICA, CALIFORNIA 90401 El (310) 424-3900 • Fax (310) 424-3960	12			
vard, lifori Fax (3		<u>Kathleen McFarland-Ramirez</u> Kathleen McFarland-Ramirez		
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		OPPORTUNITY FINANCIAL, LLC'S ANSWER TO THE CROSS-COMPLAINT		

	1	SERVICE LIST Opportunity Financial, LLC v. Clothilde Hewlett 22stcv08163		
100 WILSHIRE BOULEVARD, SUITE 1000 SANTA MONICA, CALIFORNIA 90401 Tel. (310) 424-3900 • FAX (310) 424-3960	2			
	3	Clothilde V. Hewlett, Commissioner	Attorneys for Defendant and Cross-	
	4	Mary Ann Smith, Deputy Commissioner Sean M. Rooney, Assistant Chief Counsel	Complainant	
	5	Daniel O'Donnell, Assistant Chief Counsel Johnny O. Vuong, Senior Counsel		
	6	Francis N. Scollan, Senior Counsel Allard C. Chu, Senior Counsel		
	7	DEPARTMENT OF FINANCIAL PROTECTION AND INNOVATION		
	8	320 West 4th Street, Suite 750 Los Angeles, CA 90013-2344		
	9	Tel: (213) 503-4164 Fax: (213) 576-7181		
	10	Email: Johnny.Vuong@dfpi.ca.gov Email: Frank.Scollan@dfpi.ca.gov		
	11	Email: Allard.Chu@dfpi.ca.gov		
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