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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

CRYSTAL CARPENTER, et al.,
Plaintiffs,
v.
OPPORTUNITY FINANCIAL, LLC,
et al.,
Defendants.

Case No. 2:21-cv-09875-FLA (Ex)

**ORDER DENYING DEFENDANT’S
MOTION TO COMPEL
ARBITRATION AND STAY
PROCEEDINGS [DKT. 18]**

RULING

Before the court is Defendant Opportunity Financial, LLC’s (“Defendant” or “Opportunity Financial”) Motion to Compel Arbitration and Stay Proceedings Pending Completion of Arbitration (“Motion”). Dkt. 18 (“Mot.”). Plaintiffs Crystal Carpenter and Jordan Cason (collectively, “Plaintiffs”) filed an Opposition on behalf of a prospective class. Dkt. 23 (“Opp’n”). Opportunity Financial filed a Reply. Dkt. 24 (“Reply”). On February 14, 2022, the court found the Motion appropriate for resolution without oral argument and took the matter under submission. Dkt. 25; *see* Fed. R. Civ. P. 78(b); Local Rule 7-15.

For the reasons set forth below, the court DENIES Defendant’s Motion.

1 **BACKGROUND**

2 Plaintiffs filed this putative class action on December 22, 2021, asserting claims
3 against Defendant. *See generally* Dkt. 1 (“Compl.”). Plaintiffs obtained loans from
4 FinWise Bank and each signed a promissory note establishing the interest rate at
5 159.56% (the “Agreements”). *Id.* ¶¶ 6, 109; *see* Dkt. 1-1 (Ex. A), Dkt. 1-2 (Ex. B).
6 Plaintiffs allege the loans are illegal under several state and federal laws because the
7 interest rate is usurious. *Id.* ¶¶ 109, 135-204. Specifically, Plaintiffs assert seven
8 claims against Defendant for: (1) violation of Cal. Bus. & Prof. Code § 17200 et seq.
9 (the Unfair Competition Law, “UCL”) based on violations of the California Financial
10 Code; (2) violation of the UCL based on the doctrine of unconscionability; (3) money
11 had and received; (4) declaratory relief; (5) violation of the Racketeer Influence and
12 Corrupt Organizations (“RICO”) Act Association-in-Fact Enterprise, 18 U.S.C. §
13 1962(c); (6) violation of RICO Conspiracy, 18 U.S.C. § 1962(d); and (7) fraudulent
14 concealment. Compl. at 1. Plaintiffs further allege that FinWise Bank is a “sham”
15 and Defendant Opportunity Financial is the “true lender” on the loans. *Id.* ¶¶ 6-7.

16 In the present Motion, Defendant seeks to enforce the arbitration clause in the
17 Agreements. *See generally* Mot.

18 **DISCUSSION**

19 **I. Legal Standard**

20 Section 2 of the Federal Arbitration Act (“FAA”) makes agreements to arbitrate
21 “valid, irrevocable, and enforceable, save upon such grounds as exist at law or in
22 equity for the revocation of any contract.” 9 U.S.C. § 2. This provision reflects both a
23 “liberal federal policy favoring arbitration” and the “fundamental principle that
24 arbitration is a matter of contract.” *AT&T Mobility LLC v. Concepcion*, 563 U.S. 333,
25 339 (2011). Accordingly, “courts must place arbitration agreements on equal footing
26 with other contracts, and enforce them according to their terms.” *Id.* (citations
27 omitted). Arbitration agreements may be invalidated by “generally applicable
28 contract defenses, such as fraud, duress, or unconscionability, but not by defenses that

1 apply only to arbitration or that derive their meaning from the fact that an agreement
2 to arbitrate is at issue.” *Id.* (quotation marks omitted).

3 The FAA allows “[a] party aggrieved by the alleged failure, neglect, or refusal
4 of another to arbitrate under a written agreement for arbitration [to] petition any
5 United States district court ... for an order directing that such arbitration proceed in
6 the manner provided for in such agreement.” 9 U.S.C. § 4. “Because the FAA
7 mandates that ‘district courts shall direct the parties to proceed to arbitration on issues
8 as to which an arbitration agreement has been signed[,]’ the FAA limits courts’
9 involvement to ‘determining (1) whether a valid agreement to arbitrate exists and, if it
10 does, (2) whether the agreement encompasses the dispute at issue.’” *Cox v. Ocean*
11 *View Hotel Corp.*, 533 F.3d 1114, 1119 (9th Cir. 2008) (quoting *Chiron Corp. v.*
12 *Ortho Diagnostic Sys., Inc.*, 207 F.3d 1126, 1130 (9th Cir. 2000)).

13 When deciding whether a valid arbitration agreement exists, courts generally
14 apply “ordinary state-law principles that govern the formation of contracts.” *First*
15 *Options of Chi., Inc. v. Kaplan*, 514 U.S. 938, 944 (1995). Any doubts about the
16 scope of arbitrable issues must be resolved in favor of arbitration. *See Moses H. Cone*
17 *Mem’l Hosp. v. Mercury Constr. Corp.*, 460 U.S. 1, 24-25 (1983). Additionally, “the
18 party opposing arbitration bears the burden of proving by a preponderance of the
19 evidence any defense, such as unconscionability.” *Serafin v. Balco Props. Ltd.*, 235
20 Cal. App. 4th 165, 172-73 (2015); *see Nagrampa v. MailCoups, Inc.*, 469 F.3d 1257,
21 1289 (9th Cir. 2006) (en banc).

22 **II. Analysis**

23 As a preliminary matter, the role of the federal courts in evaluating a motion to
24 compel arbitration is limited: the sole question is whether the arbitration clause at
25 issue is valid and enforceable under Section 2 of the FAA. *See Buckeye Check*
26 *Cashing, Inc. v. Cardegna*, 546 U.S. 440, 444 (2006). In making this determination,
27 federal courts may not address the validity or enforceability of the contract as a whole.
28 *Id.*; *Prima Paint v. Flood & Conklin Mfg. Co.*, 388 U.S. 395, 401 (1967).

1 Here, the Agreements state the FAA governs the arbitration clause and that a
 2 court will determine challenges going to the validity and enforceability of the clause
 3 itself. Dkt. 1-1 (Ex. A) at 5; Dkt. 1-2 (Ex. B) at 5.¹ Plaintiffs argue the arbitration
 4 clause is invalid because it is unconscionable under California law, and, thus,
 5 unenforceable. Compl. ¶¶ 85-96; Opp’n at 14-26.²

6 **A. Unconscionability**

7 “[T]he core concern of the unconscionability doctrine is the absence of
 8 meaningful choice on the part of one of the parties together with contract terms which
 9 are unreasonably favorable to the other party.” *Sonic-Calabasas A, Inc. v. Moreno*, 57
 10 Cal. 4th 1109, 1145 (2013) (quotation marks omitted). “The unconscionability
 11 doctrine ensures that contracts, particularly contracts of adhesion, do not impose terms
 12 that have been variously described as overly harsh, unduly oppressive, so one-sided as
 13 to shock the conscience, or unfairly one-sided.” *Id.* (citations and quotation marks
 14 omitted).

15 Unconscionability has both a procedural and substantive element. “The
 16 prevailing view is that procedural and substantive unconscionability must both be
 17 present in order for a court to exercise its discretion to refuse to enforce a contract or
 18 clause under the doctrine of unconscionability. ... But they need not be present in the
 19 same degree.” *Armendariz v. Found. Health Psychcare Servs., Inc.*, 24 Cal. 4th 83,
 20 114 (2000) (alterations and citations omitted), *abrogated in part on other grounds by*
 21 *Concepcion*, 563 U.S. at 340. Rather, California courts employ a sliding scale model,
 22 such that “the more substantively oppressive the contract term, the less evidence of
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24
 25 ¹ The court cites documents by the page numbers added by the CM/ECF system,
 rather than any page numbers listed within the documents.

26 ² As both parties analyze the arbitration clause under California law, the court will
 27 likewise apply California law to evaluate the parties’ arguments regarding
 28 unconscionability. *See, e.g.*, Mot. at 15-16 (“California courts apply a ‘sliding scale’
 analysis to unconscionability challenges....”); Opp’n at 15-16 (citing California law).

1 procedural unconscionability is required to come to the conclusion that the term is
2 unenforceable, and vice versa.” *Id.*

3 1. Procedural Unconscionability

4 “The procedural element of unconscionability focuses on ‘oppression or
5 surprise due to unequal bargaining power.’” *Poublon v. C.H. Robinson Co.*, 846 F.3d
6 1251, 1260 (9th Cir. 2017) (quoting *Pinnacle Museum Tower Ass’n v. Pinnacle Mkt.*
7 *Dev. (US), LLC*, 55 Cal. 4th 223, 246 (2012)). “The oppression that creates
8 procedural unconscionability arises from an inequality of bargaining power that
9 results in no real negotiation and an absence of meaningful choice.” *Lim v. TForce*
10 *Logistics, LLC*, 8 F.4th 992, 1000 (9th Cir. 2021) (quotation marks omitted).

11 “Oppression can be established by showing the contract was one of adhesion or
12 by showing from the totality of the circumstances surrounding the negotiation and
13 formation of the contract that it was oppressive.” *Id.* (quotation marks omitted).
14 Surprise occurs “where the allegedly unconscionable provision is hidden within a
15 prolix printed form.” *OTO, L.L.C. v. Kho*, 8 Cal. 5th 111, 126 (2019) (quotation
16 marks omitted). “A showing of either oppression or surprise may render a contract
17 procedurally unconscionable.” *Fisher v. MoneyGram Int’l, Inc.*, 66 Cal. App. 5th
18 1084, 1095 (2021).

19 a. Font Size and Technological Issues

20 Plaintiffs first argue the Agreements’ arbitration clause is procedurally
21 unconscionable because it is three pages long, typed in 4.5-point font, and begins on
22 the fifth page of an eight-page document. Opp’n at 17. Further, Plaintiffs state they
23 accessed the Agreements through their smartphones, and when they tried to “zoom in”
24 to read the small font, the website glitched, refreshed, and reset the application to the
25 beginning. *See* Dkt. 23-1, (“Carpenter Decl.”) ¶ 12; Dkt. 23-2, (“Cason Decl.”) ¶ 12.

26 Defendant argues the font size did not render the Agreements procedurally
27 unconscionable because Plaintiffs admit they reviewed the documents electronically
28 and were able to “zoom in” to read the documents. Reply at 11. According to

1 Defendant, “Plaintiffs do not dispute they could read the agreement despite the
2 purported technical glitches, and that ‘they appear to be saying they simply decided it
3 was not worth their effort to zoom in and they decided to just sign it without
4 reviewing it in full or asking for technical assistance.’” *Id.*

5 California courts analyzing procedural unconscionability have found “font size
6 is a significant factor in the [procedural] unconscionability determination,” and a “6-
7 point typeface is extremely difficult to read and contributes significantly to the
8 surprise element.” *Fisher*, 66 Cal. App. 5th at 1100. In *Fisher*, the California Court
9 of Appeal identified multiple statutes requiring minimum font sizes larger than 6-point
10 in a wide variety of business and consumer contexts. *Id.* at 1100-02 (listing statutes
11 and font sizes). In *Kho*, 8 Cal. 5th at 128, the California Supreme Court affirmed a
12 finding of procedural unconscionability where the agreement was “written in an
13 extremely small font” that was “visually impenetrable” and “challenge[d] the limits of
14 legibility.”

15 Here, like in *Fischer* and *Kho*, the 4.5-point font size made the Agreements
16 extremely difficult to read. That Plaintiffs may have been able to read the terms after
17 making multiple attempts to overcome technological glitches and/or seeking technical
18 assistance does not overcome the fact that they were presented with the arbitration
19 clause in a form that challenged the limits of legibility and could not be easily and
20 readily viewed. Accordingly, the court finds this factor establishes a strong degree of
21 procedural unconscionability.

22 **b. Adhesive Nature of the Agreements**

23 Next, Plaintiffs argue the Agreements’ arbitration clause is procedurally
24 unconscionable because it exists within an adhesive contract. Opp’n at 15-16.
25 According to Plaintiffs, Defendant presented the Agreements in “a pre-printed form”
26 on a take it or leave it basis, that could not be changed, altered, or negotiated in any
27 way. Carpenter Decl. ¶¶ 7-9; Cason Decl. ¶¶ 7-9. Defendant argues the Agreements
28 were not adhesive or procedurally unconscionable because Plaintiffs had a meaningful

1 right to opt out of arbitration. Reply at 9-10 (citing *Mohamed v. Uber Techs., Inc.*,
2 848 F.3d 1201, 1211 (9th Cir. 2016)).

3 “A contract of adhesion is one imposed and drafted by the party of superior
4 bargaining strength that relegates to the subscribing party only the opportunity to
5 adhere to the contract or reject it.” *Lim*, 8 F.4th at 1000 (quotation marks omitted);
6 *see Kho*, 8 Cal. 5th at 126 (“An adhesive contract is standardized, generally on a
7 preprinted form, and offered by the party with superior bargaining power on a take-it-
8 or-leave-it basis.”). “While these circumstances can establish some degree of
9 procedural unconscionability, a contract of adhesion is not per se unconscionable.”
10 *Lim*, 8 F.4th at 1000-01 (quotation marks omitted). An arbitration agreement is not
11 adhesive and may not be procedurally unconscionable if there is a meaningful
12 opportunity to opt out of the agreement. *Mohamed*, 848 F.3d at 1211. “A meaningful
13 opportunity to negotiate or reject the terms of a contract must mean something more
14 than an empty choice.” *Cir. City Stores, Inc. v. Mantor*, 335 F.3d 1101, 1106 (9th Cir.
15 2003). “At a minimum, a party must have reasonable notice of his opportunity to
16 negotiate or reject the terms of a contract, *and* he must have an actual, meaningful,
17 and reasonable choice to exercise that discretion.”

18 Given the legibility and technological issues discussed above, the court finds
19 Plaintiffs did not have reasonable notice of opportunity to opt out of the arbitration
20 clause of the Agreements or an “actual, meaningful, and reasonable choice to exercise
21 that discretion.” *See id.* The court, therefore, finds the opt out provision does not
22 reduce the procedural unconscionability of the arbitration clause.

23 c. Failure to Attach Arbitration Rules

24 Third, Plaintiffs assert Defendant’s failure to attach the governing arbitration
25 rules increases the procedural unconscionability of the arbitration clause. Opp’n at 18.
26 Defendant argues an otherwise valid arbitration agreement is not rendered
27 procedurally unconscionable when the American Arbitration Association or JAMS
28 rules are incorporated by reference. Reply at 10-11.

1 In *Baltazar v. Forever 21, Inc.*, 62 Cal. 4th 1237, 1246 (2016), the California
2 Supreme Court held that the failure to attach arbitration rules could increase the
3 procedural unconscionability of an agreement if “the plaintiff’s unconscionability
4 claim depended in some manner on the arbitration rules in question.” As Plaintiffs do
5 not identify or challenge any provision of the arbitration rules in question,
6 Defendant’s failure to attach copies of these rules to the Agreements does not add to
7 the procedural unconscionability of the arbitration clause. *See id.* at 1246.

8 **d. Conclusion Regarding Procedural Unconscionability**

9 Given the totality of the circumstances, the court finds the arbitration clause of
10 the Agreements presents a high degree of procedural unconscionability. The
11 arbitration clause was written in 4.5-point font size and displayed on a website that
12 crashed when Plaintiffs attempted to enlarge the text, rendering the provision visually
13 impenetrable and challenging the limits of legibility. Based on these legibility and
14 technological issues, Plaintiffs did not have a meaningful opportunity to opt out of the
15 arbitration clause, which existed within an otherwise adhesive contract.

16 **2. Substantive Unconscionability**

17 “Substantive unconscionability examines the fairness of a contract’s terms.”
18 *Kho*, 8 Cal. 5th at 129. “The substantive unconscionability doctrine is concerned with
19 terms that are unreasonably favorable to the more powerful party, not just a simple
20 old-fashioned bad bargain.” *Lim*, 8 F.4th at 1001-02 (quotation marks omitted).
21 “California law seeks to ensure that contracts, particularly contracts of adhesion, do
22 not impose terms that are overly harsh, unduly oppressive, or unfairly one-sided.” *Id.*
23 at 1002.

24 The court addresses two grounds raised by Plaintiffs regarding substantive
25 unconscionability: (1) the Utah choice of law provision, and (2) the prohibition on
26 public injunctive relief. As the court has determined that the arbitration clause
27 presents a high degree of procedural unconscionability, a lower showing of
28 substantive unconscionability is required on the sliding scale for the court to find the

1 clause unenforceable. *See Armendariz*, 24 Cal. 4th at 114.

2 **a. Choice of Law**

3 Plaintiffs assert the arbitration clause is substantively unconscionable because it
4 bars Plaintiffs from presenting statutory claims under California and federal law and
5 would effect the waiver of unwaivable claims. Opp'n at 21-22. According to
6 Plaintiffs, the arbitration clause requires the arbitrator to apply Utah substantive law,
7 which would eliminate Plaintiffs' claims, as they arise under California law. *Id.*
8 (citing Dkt. 1-1 (Ex. A) at 6; Dkt. 1-2 (Ex. B) at 6 ("Such Arbitrator must enforce
9 your agreements with us, as they are written.")).

10 The Complaint alleges Defendant has engaged in unfair and illegal business
11 practices because it issues loans that exceed the maximum interest rate allowed under
12 California law. Compl. ¶¶ 30-43, 135-54. California caps the maximum allowable
13 interest rate at thirty percent for loans under \$2,500, and thirty-six percent for loans
14 between \$2,500 and \$10,000. Cal. Fin. Code §§ 22303, 22304.5. In contrast, Utah
15 does not cap the interest rates on loans. Utah Code Ann. § 15-1-1 (1) ("The parties to
16 a lawful written, verbal, or implied contract may agree upon any rate of interest for the
17 contract."). As the arbitration clause provides the arbitrator "must enforce [the
18 Agreements] ... as they are written," Dkt. 1-1 (Ex. A) at 6; Dkt. 1-2 (Ex. B) at 6,
19 Plaintiffs argue the agreements' choice of law provision would "operate to
20 impermissibly waive all claims the borrowers have under the California Financing
21 Law" because Utah does not have usury laws. Opp'n at 21.

22 California Courts of Appeal have found the requirements of the Financial
23 Lenders Law (Cal. Fin. Code § 22000 et seq.) are matters of significant importance to
24 the state that are not subject to waiver. *Brack v. Omni Loan Co.*, 164 Cal. App. 4th
25 1312, 1327 (2008) ("[T]he Finance Lenders Law is a matter of significant importance
26 to the state and, like the provisions of Corporate Securities Law of 1968 and the
27 CLRA [Consumers Legal Remedies Act], is fundamental and may not be waived.");
28 *see also McGill v. Citibank, N.A.*, 2 Cal. 5th 945, 961 (2017) (recognizing claims for

1 public injunctive relief under the UCL cannot be waived because “a law established
2 for a public reason cannot be contravened by a private agreement.”). Under California
3 law, statutory rights may be waived only if (1) the statute does not prohibit waiver, (2)
4 the statute’s public purpose is incidental to its primary purpose, and (3) the waiver
5 does not seriously undermine any public purpose the statute was designed to serve.
6 *Sharon S. v. Super. Ct.*, 31 Cal. 4th 417, 426 (2003). “Even when a limited waiver is
7 permissible, the waiver of an important right must be ‘a voluntary and *knowing* act
8 done with *sufficient awareness* of the relevant circumstances and *likely*
9 *consequences.*” *Pinela v. Neiman Marcus Grp., Inc.*, 238 Cal. App. 4th 227, 252
10 (2015) (quotation marks omitted, italics in original).

11 In *Pinela*, 238 Cal. App. 4th at 251-52, the California Court of Appeal found an
12 arbitration clause substantively unconscionable because it contained a choice of law
13 provision that required the arbitrator to apply Texas law to the plaintiffs’ claims. As
14 Texas law did not recognize a private cause of action for the enforcement of the
15 plaintiff’s wage-and-hour claims, the court found the mandatory choice of law
16 provision eliminated the substantive basis for the plaintiff’s statutory claims,
17 “blocking him from pursuing his claims at all, not merely burdening their pursuit in
18 arbitration.” *Id.* at 251. As nothing in the record supported finding the plaintiff had
19 engaged in a valid and knowing waiver of his substantive rights, the court held the
20 mandatory choice of law provision rendered the arbitration agreement substantively
21 unconscionable. *Id.* at 252. The court, therefore, refused to enforce the arbitration
22 provision, finding this portion of the agreement “plainly obnoxious to public policy in
23 California.” *Id.*

24 Similarly, here, the arbitration clause requires the arbitrator to “enforce [the
25 Agreements] ... as they are written,” including a choice of law provision that
26 mandates the application of Utah law and which would eliminate the substantive basis
27 for Plaintiffs’ claims. Dkt. 1-1 (Ex. A) at 6; Dkt. 1-2 (Ex. B) at 6. Also, like in
28 *Pinela*, 238 Cal. App. 4th at 251-53, there is nothing in the record to indicate Plaintiffs

1 knowingly and voluntarily intended to waive substantive rights under the California
2 Financial Code by agreeing to arbitrate their claims pursuant to the arbitration clause.
3 Thus, the enforcement of the mandatory Utah choice of law provision would act as an
4 impermissible waiver of Plaintiffs’ substantive rights, rendering the arbitration clause
5 substantively unconscionable.

6 Defendant contends Plaintiffs’ argument is not a proper challenge to the
7 arbitration clause itself, and is an improper challenge to the validity of the Agreements
8 in their entirety, which must be directed to the arbitrator under *Buckeye*, 546 U.S. at
9 45-46, and its progeny. Mot. at 19-23 (citing *e.g.*, *Terminix Int’l Co. v. Quiles*, No.
10 2:19-cv-08234-AB (JPRx), 2019 WL 8198214, at *3 (C.D. Cal. Nov. 18, 2019)).³

11 The court disagrees.

12 The effect of the choice of law provision on the arbitration clause is a separate
13 issue from its effect on the remainder of the Agreements. While Plaintiffs’ arguments
14 regarding unconscionability may also have implications regarding the validity of the
15 Agreements as a whole, that is a separate issue from whether enforcement of the
16 arbitration clause, itself, would effect a substantively unconscionable waiver of
17 Plaintiffs’ unwaivable substantive rights. On that issue, the court finds that the
18 arbitration clause itself is substantively unconscionable—the text of the clause would
19

20 ³ Defendants’ cited cases are distinguishable. *Cf. Terminix*, 2019 WL 819214 (finding
21 respondent’s argument that an arbitration agreement was unconscionable because it
22 was contained in a contract of adhesion that allowed for unilateral modification by an
23 employer did not go to the parties’ specific agreement to arbitrate but challenged the
24 validity of the employment contract as a whole); *Wainwright v. Melaleuca, Inc.*, No.
25 2:19-cv-02330-JAM-DB, 2020 WL 417546, at *6 (E.D. Cal. Jan. 27, 2020) (finding
26 an arbitration agreement enforceable because the parties delegated all “issues relating
27 to the scope and enforceability of the arbitration” to the arbitrator and “nothing in the
28 parties’ agreement restrict[ed] the arbitrator from considering the enforceability of
[the] choice-of-law provision...”); *Tura v. Medicine Shoppe Int’l, Inc.*, No. 2:09-cv-
07018-SVW (VBKx), 2010 WL 11506428, at *8, 12-18 (C.D. Cal. Mar. 3, 2010)
(finding Missouri law would adequately protect Plaintiffs’ unwaivable statutory rights
under California law to the extent they conflict with Missouri law).

1 require the arbitrator to enforce the Utah choice of law provision and effect a waiver
2 of Plaintiffs’ substantive rights that was not knowingly and voluntarily given. *See*
3 *Pinela*, 238 Cal. App. 4th at 245 (recognizing substantive unconscionability arises
4 when provisions “impose unfair or one-sided burdens that are *different* from the
5 clauses’ inherent features and consequences”); *see id.* at 244 (“We are not the first
6 court to recognize that obscure, difficult to comprehend choice of law clauses may
7 serve as traps for the unwary in mandatory arbitration agreements”); *Kho*, 8 Cal. 5th at
8 125-26 (“[T]he more deceptive or coercive the bargaining tactics employed, the less
9 substantive unfairness is required.”).

10 Defendant also contends the court should compel arbitration even if it
11 determines the choice of law provision is unconscionable, arguing that the provision
12 can be severed without impacting the rest of the arbitration clause. Mot. at 17. The
13 California Supreme Court set out the principles governing severance of illegal
14 provisions in *Armendariz*, 24 Cal. 4th at 124.

15 Courts are to look to the various purposes of the contract. If the
16 central purpose of the contract is tainted with illegality, then the
17 contract as a whole cannot be enforced. If the illegality is collateral
18 to the main purpose of the contract, and the illegal provision can be
19 extirpated from the contract by means of severance or restriction,
then such severance and restriction are appropriate.

20 Here, the choice of law provision affects the substance of Plaintiffs’ claims and cannot
21 be extirpated from the arbitration clause without a significant impact on any potential
22 arbitrator’s determinations regarding the merits these claims. Accordingly, the court
23 finds that this provision is not severable.

24 In sum, the court finds that the provision requiring the arbitrator to apply Utah
25 law renders the arbitration clause substantively unconscionable and is not severable.

26 **b. Public Injunctive Relief**

27 Plaintiffs argue the arbitration clause is also substantively unconscionable
28 because it attempts to waive Plaintiffs’ right to public injunctive relief. Opp’n at 24.

1 Under California law, a contractual arbitration agreement that purports to waive a
2 plaintiff’s right to request in any forum public injunctive relief is contrary to
3 California public policy and unenforceable. *McGill*, 2 Cal. 5th at 961 (“[T]he
4 arbitration provision here at issue is invalid and unenforceable under state law insofar
5 as it purports to waive [plaintiff’s] statutory right to seek [public injunctive relief
6 under the UCL.]”); *Blair v. Rent-A-Center, Inc.*, 928 F.3d 819, 822, 830-31 (9th Cir.
7 2019) (holding the FAA does not preempt the *McGill* rule).⁴

8 The arbitration clause states, in relevant part:

9 You also waive your right to seek a public injunction if such a
10 waiver is permitted by the FAA. If a court decides that such a
11 waiver is not permitted, and that decision is not reversed on appeal,
12 your Claim for a public injunction will be decided in court and all
13 other Claims will be decided in arbitration under this Clause. In
14 such a case the parties will request that the court stay the Claim for a
15 public injunction until the arbitration award regarding individual
16 relief has been entered in court. **In no event will a claim for public
17 injunctive relief be arbitrated.**

18 Dkt. 1-1 (Ex. A) at 5; Dkt. 1-2 (Ex. B) at 5.

19 The Complaint requests a public injunction that, inter alia, bars Defendant
20 “from directly or indirectly offering, providing, advertising, or acting as a service
21 provider for any loans over the maximum interest rate....” Compl. at 37. Defendant
22 contends Plaintiffs’ request does not constitute a “true” claim for public injunctive
23 relief, as their request would primarily benefit themselves and similarly situated
24 individuals. Mot. at 27-28. The court disagrees.

25 ⁴ Defendant acknowledges the Ninth Circuit found the FAA does not preempt the
26 *McGill* rule, but argues the Ninth Circuit erred and that *Blair* was likely to be called
27 into question in the Supreme Court’s anticipated decision in *Viking River Cruises v.*
28 *Moriana*, No. 20-1573. Reply at 19. The Supreme Court did not address *Blair* or the
McGill rule in *Viking River*, 142 S. Ct. 1906 (2022). See *Vaughn v. Tesla, Inc.*, 87
Cal. App. 5th 208, 236-38 (2023) (recognizing *Viking River* did not address the
McGill rule). Defendant’s argument, thus, fails.

1 Here, like in *Blair*, 928 F.3d at 822-23, Plaintiffs seek to prohibit Defendant
2 from engaging in conduct they contend violates the California Financial Code and the
3 UCL. *See* Compl. ¶¶ 30-48, 135-43, 145. The requested injunction prohibiting
4 Defendant “from directly or indirectly offering, providing, advertising, or acting as a
5 service provider for any loans over the maximum interest rate...” seeks forward-
6 looking relief against future unlawful acts aimed at the general public, and constitutes
7 a valid claim for public injunctive relief. *See Hodges v. Comcast Cable Commc 'ns,*
8 *LLC*, 21 F.4th 535, 543 (9th Cir. 2021).

9 The arbitration clause, thus, is substantively unconscionable to the extent it
10 purports to waive Plaintiffs’ right to seek public injunctive relief under the UCL. *See*
11 *McGill*, 2 Cal. 5th at 961; *Blair*, 928 F.3d at 830-31. Nevertheless, as the arbitration
12 clause also states that any request for public injunctive relief will not be arbitrated if a
13 court decides that such a waiver is not permitted, and will be decided in court, Dkt. 1-
14 1 (Ex. A) at 5; Dkt. 1-2 (Ex. B) at 5, the court finds that this provision is severable.
15 *See Armendariz*, 24 Cal. 4th at 124 (“If the illegality is collateral to the main purpose
16 of the contract, and the illegal provision can be extirpated from the contract by means
17 of severance or restriction, then such severance and restriction are appropriate.”).

18 Thus, while the court finds that the provision of the arbitration clause that
19 purports to waive Plaintiffs’ claims for public injunctive relief is substantively
20 unconscionable, the provision is severable and does not add to the substantive
21 unconscionability of the arbitration clause.

22 3. Conclusion Regarding Unconscionability

23 The court finds the arbitration clause is highly procedurally unconscionable due
24 to legibility and technological issues, and substantively unconscionable because it
25 impermissibly waives Plaintiffs’ substantive rights under the California Financial
26 Code. Applying the sliding-scale test, the court finds the arbitration clause is
27 unenforceable. *See Armendariz*, 24 Cal. 4th at 114; *Pinela*, 238 Cal. App. 4th at 250.

28 ///

CONCLUSION

For the foregoing reasons, the court DENIES Defendant’s Motion to Compel Arbitration and Stay Proceedings Pending Completion of Arbitration.

IT IS SO ORDERED.

Dated: March 29, 2023



FERNANDO L. AENLLE-ROCHA
United States District Judge

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